



# The CSI Experience

connecting people with technology



## Initial Discussion

- Get to know your company
- Relate to our company story
- Identify your concerns and challenges
- Share ideas



## Discovery

- Uncover Compliance & Technology needs
- Understand your goals
- Collect data



## Solution

- Construct statement of work
- Discuss our tailored proposal
- Compare potential cost savings



## Installation & Training

- Thorough Network Assessment
- Formal training / on boarding for end users
- Orientation of Apps available for your device



## Support & Service

- 4-Hour Response Time
- Maximized Up Time
- IT/Managed Network Support



# Helping our customers be their best



## What makes us different

Smart Series ▪ Tiered Color ▪ KFS Virtual Tech ▪ Local. Local. Local.

### Our Core Values



→ Commitment to the long-term success of our customers, our people and our business



→ Service to the customer above all else



→ Integrity in all of our relationships

### Building Smart Document Solutions

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